

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT				1. Contract ID Code Cost-Plus-Fixed-Fee		Page 1 Of 6	
2. Amendment/Modification No. 0003		3. Effective Date 2007MAR22		4. Requisition/Purchase Req No. SEE SCHEDULE		5. Project No. (If applicable)	
6. Issued By U.S. ARMY TACOM LCMC SFAE-GCS-W-BCTP PAUL CLENNON (586)574-5289 WARREN, MICHIGAN 48397-5000 HTTP://CONTRACTING.TACOM.ARMY.MIL EMAIL: CLENNONP@TACOM.ARMY.MIL		Code W56HZV		7. Administered By (If other than Item 6)		Code	
				SCD PAS ADP PT			
8. Name And Address Of Contractor (No., Street, City, County, State and Zip Code)				<input checked="" type="checkbox"/>		9A. Amendment Of Solicitation No.	
						W56HZV-07-R-0293	
						9B. Dated (See Item 11) 2007JAN30	
				<input type="checkbox"/>		10A. Modification Of Contract/Order No.	
						10B. Dated (See Item 13)	
Code		Facility Code					
11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS							
<input checked="" type="checkbox"/> The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers <input type="checkbox"/> is extended, <input checked="" type="checkbox"/> is not extended. Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods: (a) By completing items 8 and 15, and returning <u>2 signed</u> copies of the amendments: (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.							
12. Accounting And Appropriation Data (If required)							
13. THIS ITEM ONLY APPLIES TO MODIFICATIONS OF CONTRACTS/ORDERS It Modifies The Contract/Order No. As Described In Item 14.							
<input type="checkbox"/> A. This Change Order is Issued Pursuant To: The Changes Set Forth In Item 14 Are Made In The Contract/Order No. In Item 10A.							
<input type="checkbox"/> B. The Above Numbered Contract/Order Is Modified To Reflect The Administrative Changes (such as changes in paying office, appropriation data, etc.) Set Forth In Item 14, Pursuant To The Authority of FAR 43.103(b).							
<input type="checkbox"/> C. This Supplemental Agreement Is Entered Into Pursuant To Authority Of:							
<input type="checkbox"/> D. Other (Specify type of modification and authority)							
E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input type="checkbox"/> is required to sign this document and return _____ copies to the Issuing Office.							
14. Description Of Amendment/Modification (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)							
SEE SECOND PAGE FOR DESCRIPTION							
<p>Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.</p>							
15A. Name And Title Of Signer (Type or print)				16A. Name And Title Of Contracting Officer (Type or print)			
15B. Contractor/Offeror		15C. Date Signed		16B. United States Of America		16C. Date Signed	
(Signature of person authorized to sign)				By _____ /SIGNED/		(Signature of Contracting Officer)	
NSN 7540-01-152-8070 PREVIOUS EDITIONS UNUSABLE				30-105-02		STANDARD FORM 30 (REV. 10-83) Prescribed by GSA FAR (48 CFR) 53.243	

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- SECTION A - SUPPLEMENTAL INFORMATION
1. The purpose of this amendment is to correct Paragraph L.4.3 Presentation of Cost Information in solicitation W56HZV-07-R-0293 to change requirement for CCR number to proof of CCR registration.
2. Paragraph L.4.3 is changed to read "Presentation of Cost Information.....The Cost Volume should identify the offerors home office address, taxpayer identification TIN number and CAGE code, DUNS number, and proof of CCR registration....." in lieu of CCR number.
3. All other terms and conditions remain unchanged including the closing date for this RFP.

*** END OF NARRATIVE A 0004 ***

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SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

Section L Proposal Submission Requirements

L.1 General Guidance

L.1.1 You must submit your offer via paperless electronic media. You must submit your electronic offer and any supplemental supporting information (spreadsheets, backup data, technical information, etc.), in accordance with (IAW) the TACOM Electronic Quotation / Proposal Submission Instructions at <http://contracting.tacom.army.mil/acqinfo/ebidnotice.htm>.

L.1.2 Offerors must be registered in the DoD CCR database in order to be eligible for award. Information on CCR registration is available at <http://www.ccr.gov> or by calling toll free (888) 227-2423 or commercial (269) 961-5757.

L.1.3 In accordance with FAR Part 4.12 offerors must complete electronic Representations and Certifications at <http://orca.bpn.gov> in conjunction with the required registration in the CCR database. The Representations and Certifications must be updated as necessary, but at least annually to ensure they are accurate and complete.

L.1.4 The Army will not accept liability for failure to safeguard against open disclosure if information contained in the proposal is in the public domain or cannot be protected under the law as a trade secret. In the event your proposal contains any proprietary data or information you must mark your proposal as follows:

(1) First, mark the title page of your proposal with the following information: This proposal includes data that shall not be disclosed outside the Government and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate this proposal. If, however, a contract is awarded to this offeror as a result of or in connection with the submission of this data, the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Governments right to use the information contained in this data if it is obtained from another source without restriction. The data subject to this restriction are contained in sheets [insert sheet identification here] ; and

(2) Mark each additional sheet of data you wish to restrict with the following legend: Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

L.1.5 IAW DFARS 227.7103-1(b)(4) and DFARS 227.7203-1(b)(4) offerors shall identify all noncommercial technical data and noncommercial computer software and noncommercial computer software documentation it plans to generate, develop, or deliver on which restrictions other than copyright restrictions will be asserted. Offerors shall follow the format in DFARS 252.227-7017.

L.1.6 Your proposal must be clearly and concisely written, indexed, and logically laid out. The proposal must contain three distinct sections; (i) a Technical Proposal, (ii) a Cost Volume, and (iii) a Past Performance Volume. Pages in each section of your proposal should be consecutively numbered. Each section shall be formatted in the following manner; (a) Title Page, (b) Table of Contents, (c) Tables of Figures and/or Attachments as necessary, (d) Narrative of Technical Proposal / Cost Volume / Past Performance Volume, (e) Attachments as necessary, and (f) Bibliography as necessary.

L.1.7 Your proposal will be presumed to present your best effort to respond and any apparent inconsistency between promised performance and cost or price must be explained. Moreover, any significant inconsistency, if left unexplained, would raise a fundamental question as to your understanding of the effort and to your ability to perform the effort.

L.1.8 Submission of Proposal Data prior to RFP Closing. Submit the entire Past Performance Area volume 30 days before the closing date of the RFP.

L.2 Technical Area.

L.2.1 Technical Proposal. Technical Proposals will have no page limit but it is recommended that you should not exceed the equivalent of 35 single-spaced typewritten pages for the main body. A good approach is to provide details in attachments and refer to the appropriate attachment and line number in the body of the narrative. Technical Proposals must not contain any classified data. The Technical Proposal should be clearly labeled as a Technical Proposal and contain the information described in L.2.1 and L.2.2.

L.2.1.1 Technical Approach. A full discussion of how the offeror will solve the problem stated in response to requirements listed in Section C. The specific technical approach selected will be described in detail, including trade-off judgments made (cost, technical, schedule) and the rationale supporting your selection. Discuss the disadvantages and risks associated with this solution, and how you plan to manage and control these concerns..

L.2.1.2 Milestone Chart. A Milestone Chart which includes a detailed critical path analysis with descriptions of tasks and subtasks, their durations, and the resources necessary, to include the skills/disciplines of each of the assigned personnel, the total manhours and manhour distribution of the personnel by each skill/discipline. Provide rationale for tasks, subtasks, and resources.

L.2.1.3 Experience. Include a description of the background and relevant work experience and education of key personnel. This will be

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cross referenced with the Milestone Chart to provide a clear understanding of what skill sets the offeror plans to use for each task and subtask in their Milestone Chart. The offeror shall identify its experience, background and knowledge with respect to electrical, hydraulic, and pneumatic schematics and diagrams; converting those schematics and diagrams into digital form; and software development. The offeror shall provided copies of the scopes of work of contracts it has executed for work similar to that required by the Stryker Digital Schematics Tool scope of work.

L.2.2 Sample of Solution for Stryker Digital Schematic Tool (SDST). The Government will provide a schematic from which offerors will construct a sample SDST as evidence of the maturity and capability of the offeror's proposed solution. This sample should be operational and as complete as possible IAW the requirements of section C, to include but is not limited to, the ability to load and operate on the Maintenance Support Device (MSD), print circuits, simulated circuit operations and component functions, circuit description, component theory, locator illustrations, fault insertion tool, pop-up or graphical meter, and help manual. Where it is not complete the offeror shall submit a narrative description of the missing features and how they will work. Technical information that normally would be supplied by the prime contractor will not be available for this sample solution. Therefore, when the needed information cannot be derived from the supplied sample schematic, bogus information (electrical readings, locator art, theory of operation, etc.) will be allowed.

L.2.2.1 Documentation for the Sample Solution. Offerors must submit operating instructions for their sample. These operating instructions shall cover how to load the SDST on a Maintenance Support Device (MSD) computer, basic troubleshooting, and how to access and use the functions at a minimum.

L.3 Past Performance Area:

L.3.1 Definitions:

- a. Recent contracts: Contracts with any performance taking place within approximately three (3) years prior to the date this solicitation was issued.
- b. Relevant contracts: The most relevant contracts are those reflecting digital schematic application development for a weapon system or commercial vehicle, as well as software development and software support activities similiar to the requirements of this RFP and your approach to satisfying the requirements.
- c. Critical subcontractors: Subcontractors whose total cost input to the offerors proposal exceeds 10% of the proposed Price/Cost (excluding raw materials and subcontracted components).

L.3.2 Provide the following information:

- a. Your CAGE Code and DUNNS Number.
- b. The CAGE Code and DUNNS number of each critical subcontractor.
- c. A detailed description of the work each critical subcontractor will perform.
- d. Written consent of your proposed critical subcontractors to allow the government to discuss the subcontractors past performance during any applicable negotiations.
- e. A list of your recent, relevant contracts and the recent, relevant contracts of your proposed critical subcontractors, including Federal, State, and local government and private industry contracts. If you have not had contracts for development of digital schematics for major weapon systems or commercial vehicles, but have had contracts for software design, analysis, and programming; CAD/CAM; software QA/test, maintenance, and documentation, we may consider that past performance in our evaluation of Past Performance. For each contract, provide the following:
 - 1. The information in the Past Performance Matrix in Section J of the RFP. Provide as much of the information requested as possible for each contract.
 - 2. Description of scope of work requirements and a discussion of similarities between the contract scope and the scope of this solicitation.
 - 3. Description of objectives achieved to date on the contract. Include an explanation of instances where technical or schedule requirements were not met, and any corrective actions taken to avoid such problems in the future.
 - 4. Identification of the specific corporate entities/divisions that performed each contract, and to what extent those entities will perform the effort under this RFP. If those entities have relocated or changed ownership since performance of the listed efforts, describe any changes in terms of personnel, facilities, or equipment, from those expected to perform this effort.
- f. Terminations: Identify any recent contracts which have been terminated for any reason, in whole or in part. Include prime

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contracts, contracts under which you were a subcontractor, and any of your subcontractors' contracts. If there were no terminations, state that.

g. Predecessor Companies: If you or a critical subcontractor have relevant and recent performance history only as a part of a predecessor company, we may consider that past performance in our evaluation of past performance. For that predecessor company, provide the information identified in Paragraphs a. through f. above. Also document the history of the evolution from that predecessor company to the current company.

L.3.3 Thorough and Complete Information: We may use data you provide and data we gather from other sources to evaluate past performance. Since we may not interview all the sources you provide, it is incumbent upon you to explain all the data you provide. We do not assume the duty to search for data to cure problems we find in proposals. The burden of providing thorough and complete past performance information remains with you.

L.4 Cost Area.

L.4.1 Cost Volume: The offeror shall present a Cost Volume that reflects the total cost of the offerors solution. It shall be consistent with the estimated costs and fee and firm fixed prices identified in Section B of the offerors proposal. The Cost Volume shall include substantiating information (non-certified), supporting the realism of the estimated cost and fee, in sufficient detail for the Government to evaluate the estimated costs per the applicable criteria in Section M. After proposal submission, the Government reserves the right to request more detailed cost or price information if necessary. The Cost Volume should be clearly labeled a Cost Volume.

L.4.2 Realism and Reasonableness: The consistency of the proposal cost information with the offerors Technical Volume reflects on the offerors understanding of the work required and the offerors ability to perform according to the contract scope of work. Any apparent inconsistency between the promised performance and cost must be explained. The offerors cost volume shall also identify: (a) any judgmental characteristics applied and the mathematical or other methods used in the estimate and (b) the nature and amount of any contingencies or adjustments included in the proposed cost amounts.

L.4.3 Presentation of Cost Information. The offeror shall submit a separate cost element breakdown in support of the proposed cost and fee for each Cost-Plus-Fixed-Fee (CPFF) priced CLIN in the initial award and options. Each such breakdown shall use the format described below to support each element of cost. The cost breakdown must be consistent with the offerors cost accounting system. Cost and all elements of cost are to be stated in United States (U.S.) dollars only, for both the prime Contractor and any potential subcontractors. The offeror shall state the exchange rate (if applicable) being used to convert any currency to U.S. dollars.

Offerors are to submit all cost information in electronic spreadsheet format. Submitted spreadsheet files shall contain all formulas, computations, or equations used to compute the proposed amounts. Print image files, or files containing only values, are not acceptable. If a particular table takes more than one page for printout, the offeror shall ensure that the row with the column titles and the column with the cost element's names shall appear on each page of the printout. The offeror's name, Government solicitation number, and date of submission are also to be shown on each page.

The Cost Volume should identify the offerors home office address, taxpayer identification TIN number and CAGE code, DUNS number, and proof of CCR registration.

The offeror must provide a yes or no answer to each of the following questions:

a. Has any executive agency of the United States Government performed any review of your accounts or records in connection with any other government prime contract or subcontract within the past twelve months? If yes, provide the name and address of the reviewing office, name of the individual and telephone extension.

b. Will you require the use of any government property other than that set forth in C.2.6 in the performance of this proposal? If yes, identify.

These instructions are not intended to be restrictive or all inclusive. Offerors are encouraged to submit any other costs and financial information considered helpful in the evaluation of their cost proposal.

L.4.3.1 Direct Labor: Show direct labor hours by the appropriate direct labor category you propose. Include supporting documentation showing the development and rationale for the proposed hours. Show the total proposed direct labor costs. This should be a time-phased breakdown of labor hours and cost by appropriate major labor categories. Show the direct labor rates used in the time-phased breakdown, by labor category. Fully explain the basis of the proposed direct labor rates and any escalation used.

L.4.3.2 Direct Material: For proposed direct material costs provide a priced bill of material identifying the basis of estimate (quote, purchase order, engineering estimate) for each item.

L.4.3.3 Subcontracts: Identify all services to be performed by other than the offeror, in accordance with the offerors requirements. For each subcontract, identify the purpose, proposed hourly rate(s), total proposed cost, and the offerors evaluation of the subcontract cost. The same kind of cost information shall be provided for inter-organizational transfers, regardless of dollar value, except the

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offeror need not provide its evaluation of such cost information.

L.4.3.4 Other Direct Costs: List all other costs which are not otherwise included in the categories described above (such as travel, computer and consultant services) and provide the basis for pricing.

L.4.3.5 Indirect Costs: The method of computation and application of indirect costs will provide a basis for evaluation of the reasonableness of proposed rates and rates used. Show the proposed amounts for burden, including fringe benefits, if appropriate. The proposed material overhead, if appropriate, should be shown separately. For General and Administrative (G&A) costs, show the proposed allocation base and proposed G&A amount. If the award of this Contract will have a significant impact upon the offeror's business volume, the effects of those changes upon the pool and bases are to be identified and discussed.

L.4.3.6 Facilities Capital Cost of Money: If the offeror elects to claim Facilities Capital cost of Money (FCCM) as an allowable cost, the offeror must show the calculation of the proposed amounts. A breakdown of the net book value of land, buildings, and equipment must be included in the proposal. Show the Treasury Rate used to develop the amount.

L.4.3.7 Profit / Fee: The offeror shall identify the amount proposed for profit or fee.

L.4.3.8 Cost Accounting System: The offeror shall provide evidence that its accounting system is capable of tracing and segregating cost information in sufficient detail to administer a cost reimbursement-type contract. This evidence may include a letter from either DCMA or DCAA stating that the offeror has an acceptable accounting system for this type of contract. In those cases where the offeror does not currently have a DCMA or DCAA approved accounting system, the offeror shall describe what action it has taken to obtain DCMA or DCAA approval of its accounting system prior to Contract award.

L.4.4 Post Production Support. The Governments initial estimate for the type and percentage of overall effort to be performed for Post Production Support appears below. The offeror may find this estimate useful in preparing the cost proposal. However, the offeror is not required to use these percentages in preparing the cost proposal for post production support. If the offeror uses some other breakout of effort to price post production support, it should provide supporting rationale.

- Updates to technical content -- 25%
- Correction to content errors -- 15%
- Feature improvements -- 15%
- Training -- 15%
- Internet website with FAQs and postings of technical bulletins -- 10%
- Software bug fixes -- 5%
- Software updates necessitated by operating system changes/updates -- 5%
- Telephonic support -- 5%
- Responding to technical questions submitted by email -- 5%

*** END OF NARRATIVE L 0001 ***